**SWATI YESHWANT GANVIR**

**Plot No 84, Kukde Layout**

**Near Gavai Hospital**

**Post Bhagwan Nagar**

**Nagpur-440027**

**E-mail: swatidmims7@gmail.com**

**Mob: 7387920305**/ 8806666552

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**CAREER OBJECTIVE:**

Looking forward for a Challenging and Significant Career in Banking, to Work in Professional Environment Where I can enrich my Skills and Work towards the Organizational goals.

**STRENGTHS:**

Effective communication skills and good analytical and decision making ability. Dedicated to Professional and highly motivated towards target achievements. Having the ability to complete the given task. Positive attitude, Friendliness and Flexibility and achieve in success in job.

**EDUCATIONAL QUALIFICATION:**

|  |  |  |  |
| --- | --- | --- | --- |
| **Faculty** | **Name Of Institute** | **Year Of Passing** | **Class/Division** |
| MBA | Datta Meghe Institute ,Nagpur | 2014 | Ist Division |
| B Ed | Shrimati Narmada Devi Sharma college ,Nagpur | 2012 | I st Division |
| BCCA | Dhanwate National College Nagpur | 2011 | II nd Division |
| HSC | Dhanwate National College ,Nagpur | 2007 | II nd Division |
| SSC | Manawat High School ,Nagpur | 2005 | II nd Division |

**CURRENT WORK PROFILE:**

**Organization**: **INDUSIND BANK LTD.**

**Industry**  : Banking

**Designation** : Officer (Acquisition).

**Duration**  : Sept 2013 to till Date.

**JOB PROFILE:**

* Responsible for assigning sales targets (monthly).
* Gathering market and customer information.
* Recording sales information and sending copies to the sales offices or entering in to the computer system.
* Attending team meeting and sharing best practices with them.
* Cold calling to arrange meeting with potential customers to prospects for new business.
* Goals set for centre month on month maintaining relationship with target customer.
* Maintain good relationship with client.
* Monitoring of customer accounts on daily basis through finacle.
* Cross selling banks products such as Gold loan, Home Loan, LAP, General Insurance, Life Insurance, Mutual Funds Loan Against share, Loan Against Security.
* Filling account opening forms of customers.
* Interacting with customers and solving their queries.
* Having thorough knowledge about finacle access.

**TECHNICAL SKILLS:**

* Successfully completed MSCIT course.
* Successfully completed Banking financial services and sale skill diploma.
* Successfully Completed certificate in C++.

**EXTRA -CURRICULAR ACTIVITIES:**

* Awarded with the outstanding performer of “**POWER PLAY CASA ACQUISITION”**CONTEST in INDUSIND Bank.
* Awarded with the outstanding performers of **“EARLY BIRD CONTEST”** in INDUSIND Bank.
* Awarded for outstanding performance for Acquisition **CASA Pro Certificate**.
* Awarded with CASA Certification of **Platoon Commando Certificate** in the month of June-August 2015.
* awarded with Certificate for outstanding performance for **Religare Health Insurance** in the month of Aug-2014
* awarded with Certificate for outstanding performance for **Religare Health Insurance** in the month of july-2015

**PERSONAL INFORMATION:**

|  |  |
| --- | --- |
| **Father’s Name** | Mr. Yeshwant Ganvir |
| **Mother’s Name** | Mrs. Sunita Ganvir |
| **Date of Birth** | 14/12/1986 |
| **Interests** | Playing Volleyball, Watching movies. |

**DECLARATION:**

I hereby declare that all details provided by me in this resume are true to the best of my knowledge.

(Ms. Swati Y Ganvir)

**Date – \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

**Place – \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**